

CONSULTING SERVICES	STANDARD € 0.00 no projects contracted.	PREMIUM € 5,000.00 in annual revenue.	ENTERPRISE € 20,000.00 in annual revenue
Short-Term (less than 5-hours)			
General Technology (per hour)	€ 140	€ 130	€ 120
IT Infrastructure Strategy (per hour)	€ 140	€ 130	€ 120
Enterprise Architecture (per hour)	€ 140	€ 130	€ 120
Digital Transformation (per hour)	€ 140	€ 130	€ 120

Clients can engage on-demand IT consulting services either on a short-term basis or long-term. Both options provide flexible access to expert consulting.

How to Use On-Demand IT Consulting

1. Choose Your Engagement: select short-term for quick advisory or long-term for deeper project involvement.
2. Select Services: pick the type of expertise you are looking for, whether general or something more specific.

Example Scenario: A client requires strategic advice on digital transformation and opts for a short-term package of 4 hours. They received focused consulting within that timeframe, paying per the stipulated hourly rate. For ongoing architecture planning requiring 10+ hours monthly, the long-term engagement is recommended.

Long-Term (more than 6-hours)			
General Technology (per hour)	€ 130	€ 120	€ 100
IT Infrastructure Strategy (per hour)	€ 130	€ 120	€ 100
Enterprise Architecture (per hour)	€ 130	€ 120	€ 100
Digital Transformation (per hour)	€ 130	€ 120	€ 100
Project Management			
Project Planning & Scheduling (per hour)	€ 100	€ 90	€ 80
Vendor/Contract Management (per hour)	€ 100	€ 90	€ 80
3rd Party Service Delivery (per hour)	€ 100	€ 90	€ 80
Per Arrival			
Limassol (per visit)	€ 10	€ 10	€ 10
Paphos, Larnaca (per visit)	€ 50	€ 50	€ 40
Nicosia (per visit)	€ 60	€ 60	€ 50
Price Range (excluding extras)	€ 100 - 140	€ 90 - 130	€ 80 - 120

SERVICE UPGRADES	STANDARD € 0.00 no projects contracted.	PREMIUM € 5,000.00 in annual revenue.	ENTERPRISE € 20,000.00 in annual revenue
Emerging Technology Exploration			
Advanced Solutions Delivery (per hour)	€ 150	€ 140	€ 130

Clients can leverage our Emerging Technology Exploration service to gain expert insights and practical guidance on adopting cutting-edge technologies that drive innovation and competitive advantage.

How to Use Emerging Technology Exploration

1. Define Focus Areas: Identify the emerging technologies or innovations relevant to your business objectives.
2. Engage Experts: Utilize targeted consulting sessions to explore, evaluate, and pilot new solutions.

Example Scenario: A client explores potential AI and automation tools for workflow enhancement, receiving tailored evaluation and strategic recommendations to inform investment decisions.

IT Operations Optimization			
Policy and Process Alignment (per hour)	€ 100	€ 90	€ 80

Clients can leverage our IT Operations Optimization service to streamline processes, strengthen access controls, and enhance overall IT management for improved security and operational efficiency .

How to Use IT Operations Optimization

1. Identify Goals: Specify the operational areas, policies, or processes needing improvement or alignment.
2. Collaborate on Optimization: Work with consultants to audit, redesign, and implement optimized workflows.

Example Scenario: A client aims to improve IT access controls and process governance to meet regulatory requirements and reduce risks, receiving a comprehensive audit and actionable alignment plan.

Up to a 20% discount per hour is available for clients contracting at least 6 hours of research or optimization services. For example, hourly rates would be reduced from € 150, € 140 and € 130 per hour to € 120, € 110, € 100.

This document and the prices contained herein have been reviewed, modified, and published as of **August 2025**. This price list is the most current schedule and supersedes any and all previously published price lists, quotations, proposals, or pricing agreements, whether written or verbal, issued prior to this date.

Nikita Snigirev
Managing Director



CONSULTING SERVICES
Specifies price per hour dependent on the client service volume.
Short / Long-term Consulting

General Technology	<i>On-demand expert advice for various IT questions and challenges</i>
IT Infrastructure Strategy	<i>Planning and design of your core IT systems (networks, servers, cloud).</i>
Enterprise Architecture	<i>Holistic planning of IT assets to align with long-term business goals.</i>
Digital Transformation	<i>Guidance on using technology to update or create new processes.</i>

Project Management

Project Planning & Scheduling	<i>Organizing timelines, resources, and tasks for specific IT initiatives.</i>
Vendor/Contract Management	<i>Managing relationships and agreements with third-party tech suppliers.</i>
3rd Party Service Delivery	<i>Supervision and management of external projects by 3rd parties.</i>

Per Arrival

Limassol	<i>The non-included (extra) per-visit fee for on-site calls in Limassol.</i>
Paphos, Larnaca	<i>The non-included per-visit fee for on-site calls in Paphos/Larnaca.</i>
Nicosia	<i>The non-included per-visit fee for on-site calls in Nicosia.</i>

Price Range (excluding extras)

Hourly rates for consulting services depending on level of engagement
Emerging Technology Exploration

Advanced Solutions Delivery	<i>On-demand expert advice for various IT questions and challenges</i>
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IT Operations Optimization

Policy and Process Alignment	<i>The hourly rate for auditing and redesigning IT governance/workflows.</i>
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DISCLAIMER

Please read this disclaimer before proceeding with a quotation.

Publication and Validity

This price list was reviewed, modified, and published in August 2025. It supersedes and invalidates all previously published pricelists and quotations. The prices and terms detailed herein are effective immediately as of the publication date and remain valid until a subsequent revision is issued. Any outdated versions should be considered null and void upon release of this updated pricelist.

Governing Agreement & Contractual Status

This document is provided for information and reference purposes only. It does not constitute a binding offer or a contractual agreement. All services provided, and any resulting contractual obligations, will be governed exclusively by the terms within a formal, signed service agreement executed by both parties, such as our Managed IT Support Agreement, Pay-as-you-go IT Support Agreement, or Web Development Agreement, as applicable.

All prices, services, and descriptions in this document are indicative and non-contractual until they are finalized and confirmed within a formal, signed service agreement executed by both parties. Clients are encouraged to carefully review the terms of the applicable agreement before engaging services to ensure full understanding of rights and responsibilities.

Right of Refusal for Complex Environments

All consulting services and projects, particularly those related to Emerging Technology Exploration or IT Operations Optimization, are subject to an internal technical and operational feasibility review .

We reserve the right to decline the application of specific add-ons, or to propose alternative solutions, if a client's business operations, existing infrastructure, or technical environment are determined to be "overly complex" or otherwise incompatible with the standardized requirements for that service level. This assessment aims to maintain service quality and ensure feasible and realistic delivery of consulting outcomes.

A final confirmation of service eligibility will be provided during the formal quoting process.

General Terms

All prices are exclusive of VAT and any other applicable taxes, unless otherwise stated. Prices are subject to change without prior notice. Typographical errors and omissions are expected. We recommend clients verify pricing at the time of order and reconfirm any quotes prior to contract signing to avoid misunderstandings.

Please review the adjacent documents. These are our standard agreements which govern our contractual relationship and apply to all services. The terms within these agreements apply to all services, including any IT consulting services outlined in this pricelist. This price is provided for reference only, in conjunction with the terms outlined.



Managed IT
Support Agreement



PAYG IT Support
Agreement.pdf